



TNT SHOWCASE

AUTOMOTIVE MANUFACTURER

A multinational, American automotive manufacturer operating twelve manufacturing plants that service the European market



THE PEOPLE NETWORK

NO TIME TO WASTE BETWEEN SUPPLIERS AND PRODUCTION LINE

THE CHALLENGES



More than 4000 suppliers across Europe plus Israel, Morocco, Tunisia, Turkey and Ukraine.



Failed or late shipments from suppliers can stop the production line.



Missing parts must be collected from the supplier the same day and delivered early next morning.

TNT'S SERVICE ENSURES ALL 12 PLANTS RUN LIKE CLOCKWORK



A single, standardised service level agreement for all plants, including emergency shipments.

TNT HELPS OUR CUSTOMER TO CONQUER THESE CHALLENGES

**ONE SIMPLIFIED
TRANSPORTATION PROCESS**
for emergency shipments to all
European plants

AD-HOC UPGRADES
to faster services
under one contract

**SINGLE POINT
OF CONTACT**
in each country



SAVE COSTS by reducing the risk
of line stops saving the company up
to
€40,000 PER HOUR

END-TO-END MONITORING
immediate deviation reporting
and proactive service recovery

OVERALL COST SAVINGS
and improved productivity

PROVIDING A COMPLETE SOLUTION FOR NEXT DAY DELIVERY

1

...

Plant provides Industry Specialist Desk with a reference number

**2**

...

Industry Specialist Desk schedules a collection

**3**

...

TNT provides dedicated collection by 15:00 or 17:00 on the same day as booking

**4**

...

Industry Specialist Desk proactively monitors delivery to plant by 09.30 or earlier as required

**5**

...

Monitoring, verification and deviation plan performed proactively by the Desk

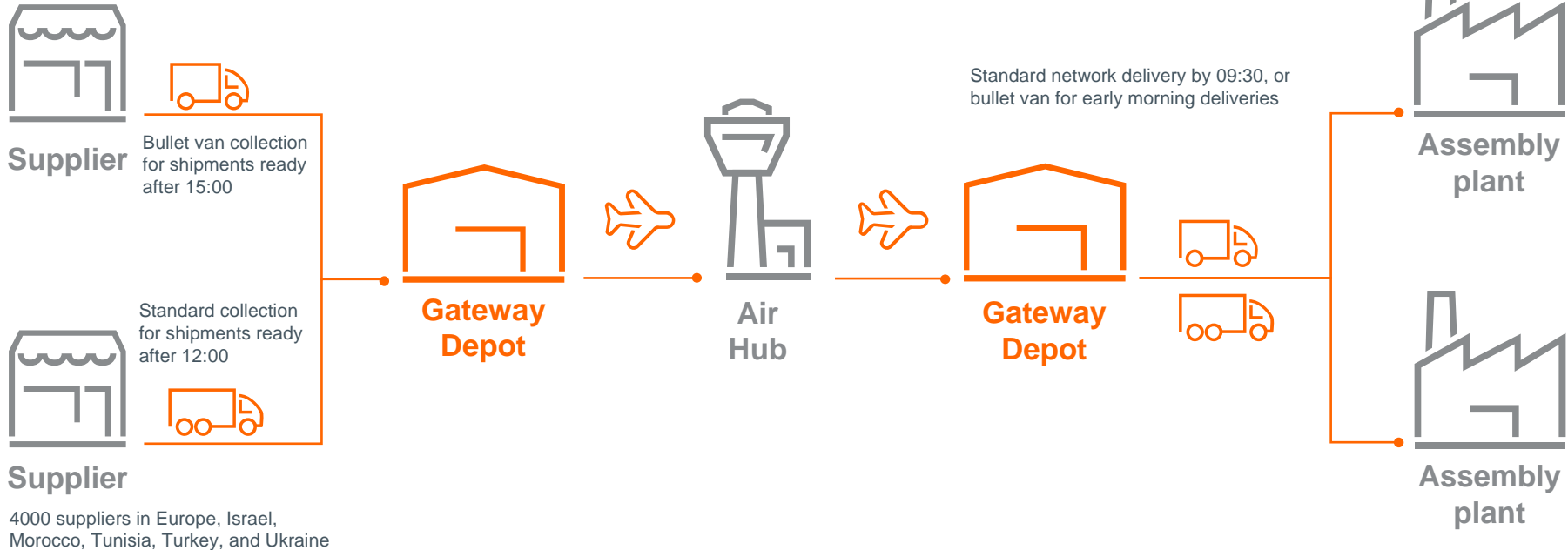


POWERED BY TNT'S UNRIVALLED NETWORK AND DEDICATED CUSTOMER SUPPORT



- > Industry Specialist Desk offers **one single point** of contact with TNT
- > Specialist Desk verifies part numbers, **monitors** shipments from pickup to delivery, **proactively initiates service recovery**, if necessary, and **reports** on delays or missed check points
- > TNT's network enables us to pick up shipments **same day from 4000 suppliers** providing two standard collection times at 15:00 & 17:00 with **cut off time 2 hours before**
- > TNT is able to proactively offer **in-transit service upgrades**, if more urgency is required

TNT COLLECTS SPARE PARTS FROM MORE THAN 4000 SUPPLIERS AND DELIVERS TO THE 12 PLANTS BY THE NEXT MORNING





THE PEOPLE NETWORK

THANK YOU